



<https://www.tarwsports.co.uk/careers/sales-representative/>

## Sales Representative

### Description

We are currently seeking an enthusiastic, self-motivated Sales Representative to join our growing team. The successful candidate will be responsible for establishing and maintaining relationships with clients, promoting TARW Sports products, and achieving sales targets. This is an excellent opportunity for an individual with a passion for sports and a strong desire to contribute to the success of a dynamic and innovative sportswear brand.

### Responsibilities

- Develop and implement sales strategies to identify and target potential clients, generate leads, and secure new business opportunities
- Establish and maintain strong relationships with clients, including retailers, gyms, sports clubs, and other relevant organizations
- Conduct product presentations and demonstrations to clients, showcasing the unique features and benefits of TARW Sports products
- Maintain a thorough understanding of the sportswear market, including knowledge of competitors, industry trends, and customer preferences
- Achieve monthly and annual sales targets, providing regular progress reports to management
- Attend industry events, trade shows, and conferences to network with potential clients and promote the TARW Sports brand
- Provide exceptional customer service, addressing any concerns or issues that may arise and ensuring client satisfaction
- Work closely with the marketing team to develop promotional materials, sales collateral, and other resources to support sales efforts
- Provide feedback to management regarding market trends, customer needs, and product development opportunities

### Qualifications

- A minimum of 2 years of sales experience, preferably in the sportswear or sports equipment industry
- Strong communication and interpersonal skills, with the ability to build rapport and maintain long-term relationships with clients
- A passion for sports and an understanding of the unique needs of athletes and fitness enthusiasts
- Self-motivated and results-driven, with the ability to work independently and achieve sales targets
- Excellent problem-solving and negotiation skills, with a focus on achieving win-win outcomes for both the client and the company
- Willingness to travel as needed for client meetings, industry events, and trade shows
- Proficiency in Microsoft Office Suite, CRM software, and other sales-related tools

### Job Benefits

### Hiring organization

Tarw Sports Ltd

### Employment Type

Full-time

### Job Location

South Wales

### Working Hours

9am-5pm

### Date posted

March 22, 2023

- Competitive base salary plus commission structure, commensurate with experience
- Opportunity for growth and advancement within a dynamic and innovative sportswear brand
- Comprehensive benefits package, including health insurance, dental and vision coverage, and paid time off
- Supportive and collaborative work environment, with a strong emphasis on teamwork and professional development

TARW Sports is an equal opportunity employer and encourages candidates from all backgrounds to apply.